BCE and ACE: Trusted credentialing for the individual

The Entomological Society of America Certification Programs

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Today’s 3 goals

1. Introduce credentialing terms
2. Introduction of the Entomological Society of America (ESA)
3. Overview of ESA’s certification programs
entomology [en-tuh-mol-uh-jee] noun
the branch of zoology dealing with insects.
ESA in Annapolis, MD (USA)

• Entomological Society of America
  – Founded 1889
  – Members in over 70 countries
  – Most research in pest control comes from our members in our journals or our meetings

• Entomological Foundation

• Entomological Society of America Certification Corporation
ESA sets the science for pest management
Credentialing

• 4 forms of professional credentialing
  – Certificate
  – Certification
  – Licensure
  – Accreditation

• 3 types of credential-issuing organizations
  – Individual
  – Business/Institution
  – Governmental
4 Types of Credentialing

3 voluntary, 1 mandatory

Certificate | Certification | Accreditation

License
Lots of pest control credentialing options
IPM: Pest Management has come a long way since the 1950s

A process involving common sense and sound solutions for treating and controlling pests. These solutions incorporate three basic steps: inspection, identification and treatment. Treatment options vary from sealing cracks and removing food and water sources to pesticide treatments when necessary.

Spraying on Jones Beach, Long Island, 1953
ESA Certification Programs

• Board Certified Entomologist-BCE (1970’s)

• Associate Certified Entomologist-ACE (2004)

• ACE-International (2014)
1968 Founding Motion ...That the Society approves in principle the establishment of a Registry to be maintained as a function of the Committee on Professional Training, Standards, and status for the purpose of:

A. Providing certification of professional status for qualified applicants.

B. Strengthening entomology in its relative position among professional groups.

C. Improving our rapport with the public thus enhancing the acceptance of entomology.
ARPE becomes BCE

• ARPE was folded into ESA in the late 1970s
• Formalized processes/enhanced academic rigor
• 18 Specialties → 6 Specialties

- Agricultural Entomology
- Apiculture
- Behavior
- Biological Control
- Ecology and/or Population Dynamics
- Forest Entomology
- General Entomology
- Medical and/or Veterinary Entomology
- Pest Management

- Pesticide Development and Analysis
- Physiology and/or Biochemistry
- Regulatory Entomology
- Survey
- Systematics and/or Morphology
- Toxicology
- Urban and Industrial Entomology
- Host Plant resistance
- Acarology
ACE History

• In late 1990s conversations began about creating an Associate program
• Perceived need for a rigorous credential for those working with insects but without the formal academic training of an entomologist
• Program founders: Mike Merchant, BCE
  Bob Davis, BCE
Rapid Growth of ACE
What is ACE?

• Associate Certified Entomologist
• Personal certification, not business accreditation
• The most-respected sign of professional achievement in the global pest management industry
• NOT
  – A class or a course
  – A degree equivalency
  – Same thing as ESA membership
• Rapidly becoming the benchmark for pest management
• IPM-based
• Endorsed by NPMA
A New Industry Standard

“By encouraging participation in the (ACE) program, NPMA hopes to continue to help raise the level of professionalism and entomological expertise within the pest management industry ...”

– Bob Rosenberg
NPMA C.E.O.
## Differences between ACE, ACE-I & BCE

<table>
<thead>
<tr>
<th>Requirement</th>
<th>ACE</th>
<th>ACE-I</th>
<th>BCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applicator’s license required</td>
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<td></td>
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<tr>
<td>Years of experience</td>
<td>5</td>
<td>5</td>
<td>3</td>
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<tr>
<td>Entomology degree required</td>
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<td>✔</td>
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<tr>
<td>Reference letters needed</td>
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<tr>
<td>Exam required</td>
<td>1</td>
<td>2</td>
<td>2</td>
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<tr>
<td>Score to pass</td>
<td>75%</td>
<td>75%</td>
<td>70%</td>
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<tr>
<td>CEUs to renew (3yr period)</td>
<td>18</td>
<td>18</td>
<td>120</td>
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<tr>
<td>Membership in ESA required</td>
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<td>✔</td>
<td>✔</td>
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<tr>
<td>Prestigious credential</td>
<td>✔</td>
<td>✔</td>
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<tr>
<td>Is an entomologist</td>
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<td>✔</td>
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</table>
Differences between BCE and ACE

ACE <> Entomologist
ACE <> BCE
ACE <> Degree equivalency
ACE = Proven method to showcase professionalism

ACE is a professional credentialing program designed for those whose approach to pest control education has focused more on the **applied** and less on that which would be found in a university setting.
2014 ACE Exam Re-launched Along IPM Principles

- ACE Rewrite Committee exploded 2004 exam and content outline in 2012
- Old exam dissected and then recreated based on the daily work of a PMP
- Validated with PMP community
- New exam very closely follows IPM principles and practices
ACE Content Outlines are Free Online

www.entocert.org/ACE_Study

Studying for the ACE-I exams

The ACE-I exams will be in English with no translation options. For ACE-I there will be two exams. The ACE Core Exam will cover most of what is found on the content outline for the U.S.A. version, but any questions about pesticide safety will be stripped and any questions on the U.S.A. version that deal with laws or regulations in the United States will be removed from the exam. This will drop the exam down to approximately 140 questions. A second exam—The ACE-I Pesticide Safety Exam—will also be required for ACE-I certification. This exam will be by approximately 30 questions long. Both will require a score of at least 75% to pass and applicants must pass both exams in order to become ACE-I certified.

The Content Outline is the subject matter upon which the exam will be based.

- Click here to access the Content Outline for the ACE-I exam
- Click here to access the Content Outline for the ACE-I Pesticide Safety exam

All ACE-I exams will be delivered in a proctored setting with a 4-hour maximum time limit to complete both exams.
What is on the ACE Core Exam?

4 key subject areas (Domains)

- Selection & Implementation of Control Methods
- Inspection and Identification
- Monitoring
- Evaluation

![Knowledge Domains for ACE Exam Pie Chart]

- Inspection & Identification - 45%
- Monitoring - 12%
- Selection / Implementation of Control Methods - 28%
- Evaluation - 15%
Selection & Implementation of Control Methods (45% of the ACE Core Exam)

6 Skills within this Domain

• Choose the appropriate control method(s) for pest management
• Select the appropriate tool(s) for use with the pest management method(s) for pest scenarios
• Follow the label instructions and precautions
• Educate the customer on their role in pest management
• Perform selected pest control method(s)
• Document and communicate the pest control method(s) applied and tool(s) used for application
Within Each Skill: Knowledge Needed to Accomplish the Skill

Domain 3, Skill 4: (Selection and Implementation of Control Methods: Educate the customer on their role in pest management)

• Critical messages to convey
• Appropriate methods for message conveyance
• Behavioral customer modifications
ACE-I Also Requires a Pesticide Exam

3 key subject areas (Domains)

– Understanding pesticides and control methods
– Using pesticides and other control methods
– Pesticide safety and exposure
BCE Exams Being Re-written Now

• Developing Content Outlines for all exams
• Currently Reviewing/Updating
  – BCE Core Exam
  – BCE Medical/Veterinary Specialty Exam
• Soon to Review/Update
  – Urban/Industrial Specialty Exam
  – General Entomology Specialty Exam
  – Plant-related Entomology Specialty Exam
Preparation...

- **Difficult exams**
  - Average ACE score is 71% (passing is 75%)
  - Majority do not pass on their first attempt
- **Diligent self-study is the #1 way to prepare for the exam**
- **Certification Board recommends 40 hours minimum of self study prior to any exam attempt**
- **TESTING A BODY OF KNOWLEDGE, THIS IS NOT SOMETHING YOU CRAM FOR**
Cost to become an ACE or ACE-I

<table>
<thead>
<tr>
<th>Type</th>
<th>ESA Member</th>
<th>Non-Member</th>
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<tbody>
<tr>
<td>Application (3yr)</td>
<td>$355</td>
<td>$395</td>
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<tr>
<td>Retesting</td>
<td>$50</td>
<td>$75</td>
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<tr>
<td>Renewal (3yr)</td>
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<td>$375</td>
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- Application is valid for three-years from approval
- Must pass ACE exam within three years
- Applicant is ACE-certified as soon as they pass exam
- New ACE does not need to renew until end of the three-year period
- Can test as many times as needed/able within the three-years
- If re-testing, must wait 3 months but not more than 12 months
- Renewal fee is for three years. CEU report must accompany renewal
Cost to become a BCE

- Application does not expire, but must test within a year
- Must retest between 3 and 12 months from a failed attempt
- Must pass Core Exam and at least one Specialty Exam
- Renewal is annual
- CEU report must be submitted every three years
- If degree is obtained but do not have required work experience yet, must apply as a BCE-Intern

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<th>Non-Member</th>
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</thead>
<tbody>
<tr>
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<td>225</td>
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<td>Add'l. Specialty</td>
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<td>Retesting</td>
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<td>Renewal (1yr)</td>
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<td>200</td>
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<td>40</td>
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</table>
ACE and BCE certification can lead to ...

• Better visibility
• More opportunities
• Jobs!

APPLY TODAY!
Summary

ACE and BCE are voluntary programs that

- Establish a level of **professionalism** above and beyond that which is required by governments
- Emphasize **differentiation** from competition
- Build consumer **confidence**
- **Raise the bar** for all in the industry
ESA Certification Contact Information

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